

### **ACCELERATING A NET ZERO FUTURE, TOGETHER.**

### **CHALLENGE**

Pfizer recognises that environmental issues can result in profound societal and public health impacts. Their company purpose—Breakthroughs that change patients' lives—guides the organisation's environmental sustainability priorities, with a focus on climate impact mitigation, conservation of resources, and the reduction of waste arising from operations. Pfizer is committed to achieving Net-Zero across their value chain by 2040, and wants to secure understanding and engagement across their priority strategic suppliers.

### **SOLUTION**

Supplier Day worked closely with Pfizer to design a powerful 2-hour virtual supplier summit to succinctly articulate the organisation's sustainability mission and share the knowledge and tools that would enable suppliers to play an active role in the journey towards decarbonisation. The Supplier Day Team leveraged their expertise in Empathy Mapping and Content Design to create and produce an event that embedded Pfizer's sustainability messaging throughout each session and developed a virtual experience that encouraged open conversation and engagement between Pfizer Procurement, strategic suppliers and other key stakeholders.

### **IMPACT**

The virtual summit was the starting point for more in-depth conversation between Pfizer and its suppliers, on the journey to Net Zero. True engagement comes when stakeholders have a voice and the event was designed to encourage a 2-way dialogue between Pfizer and their suppliers, regardless of the maturity of their own sustainability programs. With Supplier Day's strategic guidance, the event achieved the perfect balance of high-level strategy and energised engagement. The positive responses of the attendees speak for themselves.

**FAR-REACHING & SUSTAINABLE IMPACT** 

**85**%

COST SAVING

VS PHYSICAL EVENT PRODUCTION

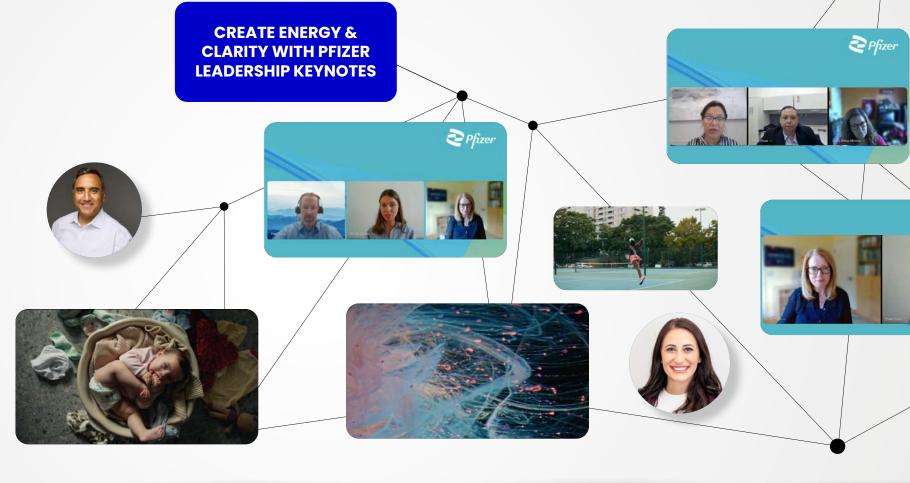
1,598
TONNES CO2

SAVED THROUGH VIRTUAL EXPERIENCE 76% ATTENDANCE

OF ALL THOSE WHO REGISTERED

"Partnering with Supplier Day has shown us a new way of communicating with our value chain and has helped us deliver a dynamic virtual experience. Their expertise in content design has allowed us to open a 2-way dialogue with our strategic suppliers as we accelerate towards Net-Zero.

Fred Turco - Indirect Enterprise Sourcing, Vice President, Sourcing & Enterprise, Pfizer



# ARTICULATE MUTUALLY-BENEFICIAL AMBITIONS

**ENABLE OPEN** 

**CONTRIBUTION &** 

**COLLABORATION** 

### **END-TO-END VIRTUAL EVENT MANAGEMENT**



# DESIGNED

SUSTAINABILITY THEME

AUDIENCE INTERACTION TOOLS

OUTCOMES BASED AGENDA DESIGN



# PRODUCED

**62** COUNTRIES **14** SPEAKERS

1647 REGISTRATIONS
3 BREAKOUT SESSIONS

# HOSTI

## **HOSTED**

PRE AND POST EVENT ENGAGEMENT

EXPERT FACILITATION AN SI CHAT, Q&A AND SURVEY

BEST OF BREED VIRTUAL EVENT PLATFORM

INTEGRATION

### **MEANINGFUL & MEASUREABLE IMPACT**

96%

FELT MORE ALIGNED AND EMPOWERED TO SUPPORT PFIZER'S VISION 96%

& EXPECTATIONS

DEVELOPED A CLEARER
UNDERSTANDING OF
THE OPPORTUNITIES TO
COLLABORATE WITH
PFIZER

100%

UNDERSTOOD PFIZER'S EXPECTATIONS FROM THEIR SUPPLIERS